## **ORDER**

Orders Order / Rev: 68555 9852605 /Brad Alt Order #: DSSCC/ROB TEPLITZ Product Desc: WHP-TV CBS21 2547 Estimate: Millennium Washington DC Flight Dates: 10/27/12 - 11/06/12 Primary AE: 10/26/12 / 10/26/12 Sales Office: Original Date / Rev: **MNAT** Order Type: **GENERAL** Sales Region: National **Buying Time Media** Agency Name: **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast Billing Cycle: 650 Massachusetts Ave NW EOM/EOC Washington, DC 20001 Agency Commission: 15% Advertiser Name: Teplitz/D/Senate PA A35+ New Business Thru: Demographic: **Product Codes:** State Elections Order Separation: 00:15:00 Priority: P-3 Advertiser External ID: Agency External ID: Revenue Codes: AGY, POL-CAND, GEN

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/28/12	11	\$1,085.00	\$922.25
10/29/12	11/06/12	131	\$22,665.00	\$19,265.25

## **Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	11	\$1,085.00	\$922.25	0.00
November 2012	131	\$22,665.00	\$19,265.25	0.00
Totals	142	\$23,750.00	\$20,187.50	0.00

## **Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Millennium Washington DC			Start Of Order - End Of Order	100%

Order Share	Share	Total
WHP-TV CBS21	30%	\$23,750.00
Market	100%	\$79,166.67

Competitive Share	Share	Total
EHP	0%	\$0.00
UNKWN	70%	\$55,416.67
WGAL	0%	\$0.00
WHTM	0%	\$0.00
WLYH	0%	\$0.00
WPMT	0%	\$0.00

Ln Ch S	Start End	Inventory Code	Break	Start/End	Γime Days	Len Sp	oots	Rate Pri	Rtg Type	Spots	Amount
N 1 WHP 10	0/29/12 11/06/12	M-F 5a-6a News CBS 21 News at 5a	СМ	5:30 AM-6:0 (5:30 AM-6:0	00 AM MTWTF 00 AM)	:30	5	\$30.00 P-3	0.00 NM	7	\$210.00
Start D Week: 10/29/ Week: 11/05/	11/04/12	Weekdays S MΓWΓF MΓ	pots/Week 5 2	Rate \$30.00 \$30.00	Rating 0.00 0.00						
N 2 WHP 10	0/29/12 11/06/12	M-F 5a-6a News CBS 21 News at 5a	СМ	5:00 AM-5:3 (5:00 AM-5:3	30 AM MTWTF 30 AM)	:30	5	\$30.00 P-3	0.00 NM	7	\$210.00
Start D Week: 10/29/ Week: 11/05/	11/04/12	Weekdays S MΓWΓF MΓ	pots/Week 5 2	Rate \$30.00 \$30.00	Rating 0.00 0.00						
N 3 WHP 10	0/29/12 11/06/12	CBS This Morning	СМ	7a-9a	MTWTF	:30	10	\$40.00 P-3	0.00 NM	13	\$520.00

Print Date: 10/26/12 12:37:17 Page 2 of 3

Order / Rev: 68555 Advertiser: Teplitz/D/Senate PA

Alt Order #: 9852605 /Brad Product Desc: DSSCC/ROB TEPLITZ WHP-TV CBS21

Flight Dates: 10/27/12 - 11/06/12 Estimate: 2547

Ln Ch	Start	End	Inventory Code		Start/End	Time Days	Len S	pots	Rate Pri	Rtg Type	Spots	Amount
Week: 10/		End Date 11/04/12	CBS This Mornin Weekdays MTWTF	Spots/Week 10	<u>Rate</u> \$40.00	Rating 0.00						
Week: 11/		11/11/12	MT	3	\$40.00	0.00			Φ70.00 D.0	0.00.104	_	<b>#</b> 400 00
N 4 WHP	10/29/1	2 11/06/12	M-F 6a-7a News CBS 21 News at	CM 6a	6:00 AM-6:	30 AM MTWTF 30 AM)	:30	5	\$70.00 P-3	0.00 NM	7	\$490.00
	art Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/ Week: 11/		11/04/12	MTWTF MT	5 2	\$70.00 \$70.00	0.00 0.00						
		11/11/12 2 11/06/12	M-F 6a-7a News	CM		0.00 00 AM MTWTF	:30	5	\$70.00 P-3	0.00 NM	7	\$490.00
	10/20/1	,00,	CBS 21 News at		(6:30 AM-7:			Ū	ψ. σ.σσ. σ	0.00	·	ψσσσσ
	art Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/ Week: 11/		11/04/12 11/11/12	МГWГF МГ	5 2	\$70.00 \$70.00	0.00 0.00						
N 6 WHP			M-F 10a-11a	CM	10a-11a	МГЖГБ	:30	9	\$100.00 P-3	0.00 NM	11	\$1,100.00
			M-F 10a-11a									
	art Date	End Date	Weekdays MTWTF	Spots/Week	Rate	Rating						
Week: 10/ Week: 11/		11/04/12 11/11/12	M	9	\$100.00 \$100.00	0.00 0.00						
N 7 WHP			M-F 1230p-2p	CM	1230p-2p	MTWTF	:30	15	\$140.00 P-3	0.00 NM	18	\$2,520.00
			Soap Rotator									
Sta Week: 10/	art Date	End Date 11/04/12	<u>Weekdays</u> MTWTF	Spots/Week 15	Rate \$140.00	Rating 0.00						
Week: 10/		11/04/12	M	3	\$140.00	0.00						
N 8 WHP	10/29/1	2 11/05/12	M-F 4p-5p M-F 4p-5p	СМ	4p-5p	MTWTF	:30	10	\$150.00 P-3	0.00 NM	12	\$1,800.00
Sta	art Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/		11/04/12	MTWTF	10	\$150.00	0.00						
Week: 11/		11/11/12 2 11/04/12	M Sa-Su 6p-630p N	lews RoftM	\$150.00 6p-630p	0.00	:30	2	\$80.00 P-3	0.00 NM	4	\$320.00
	10/21/1	2 11/01/12	CBS 21 News at		ор осор		.00	_	φου.σσ. σ	0.00 14111	·	ψ020.00
	art Date	End Date	<u>Weekdays</u> 11	Spots/Week	Rate	Rating						
Week: 10/ Week: 10/		10/28/12 11/04/12	11 11	2 2	\$80.00 \$80.00	0.00 0.00						
N10 WHP			M-F 6p-630p Nev	vs CM	6p-630p	MTWTF	:30	5	\$125.00 P-3	0.00 NM	6	\$750.00
			CBS 21 News at	•								
Sta Week: 10/	art Date	End Date 11/04/12	<u>Weekdays</u> MTWTF	Spots/Week 5	Rate \$125.00	Rating 0.00						
Week: 10/		11/04/12	M	1	\$125.00	0.00						
N11 WHP	10/29/1	2 11/05/12	M-F 530p-6p Nev		530p-6p	МГWГF	:30	5	\$110.00 P-3	0.00 NM	6	\$660.00
•			CBS 21 News at	•	<b>-</b> .	<b>5</b>						
Sta Week: 10/	art Date /29/12	End Date 11/04/12	<u>Weekdays</u> MTWTF	Spots/Week 5	Rate \$110.00	Rating 0.00						
Week: 11/		11/11/12	M	1	\$110.00	0.00						
N12 WHP	10/29/1	2 11/05/12	M-F 5p-530p New CBS 21 News at		5p-530p	MTWTF	:30	5	\$110.00 P-3	0.00 NM	6	\$660.00
	art Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/ Week: 11/		11/04/12 11/11/12	MTWTF M	5 1	\$110.00 \$110.00	0.00 0.00						
N13 WHP				CM	7p-730p	S-	:30	1	\$135.00 P-3	0.00 NM	2	\$270.00
			Sa 7p-730p			_			***************************************			<b>V</b> =1.0100
	art Date	End Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/ Week: 10/		10/28/12 11/04/12	S- S-	1	\$135.00 \$135.00	0.00 0.00						
N14 WHP				CM	730p-8p	S-	:30	1	\$135.00 P-3	0.00 NM	2	\$270.00
		_	Sa 730p-8p	_	-							
Sta Week: 10/	art Date	End Date 10/28/12	Weekdays S-	Spots/Week 1	Rate \$135.00	Rating 0.00						
Week: 10/		11/04/12	S-	1	\$135.00	0.00						
N15 WHP	10/29/1	2 11/05/12		CM	730p-8p	МГЖГБ	:30	5	\$800.00 P-2	0.00 NM	6	\$4,800.00

Print Date: 10/26/12 12:37:18 Page 3 of 3

Order / Rev: 68555 Advertiser: Teplitz/D/Senate PA

Alt Order #: 9852605 /Brad Product Desc: DSSCC/ROB TEPLITZ WHP-TV CBS21

Flight Dates: 10/27/12 - 11/06/12 Estimate: 2547

Ln Ch Start End	,	Start/End Ti	me Days	Len Spo	ots	Rate Pri	Rtg Type	Spots	Amount
	М-F 730p-8p М-F 730p-8p								
Start Date End Date	Weekdays Spots/Week MTWTF 5	Rate	Rating						
Week: 10/29/12 11/04/12 Week: 11/05/12 11/11/12	MTWTF 5 M 1	\$800.00 \$800.00	0.00 0.00						
N16 WHP 10/29/12 11/05/12	M-F 7p-730p CM M-F 7p-730p	7p-730p	МГЖГБ	:30	5	\$700.00 P-2	0.00 NM	6	\$4,200.00
Start Date End Date Week: 10/29/12 11/04/12	Weekdays Spots/Week MTWTF 5	Rate \$700.00	Rating 0.00						
Week: 11/05/12 11/11/12	M 1	\$700.00	0.00						
N17 WHP 10/27/12 11/04/12	Sa-Su 11p-1130p News CM CBS 21 News Weekend	11p-1130p	11	:30	2	\$90.00 P-3	0.00 NM	4	\$360.00
N18 WHP 10/29/12 11/05/12	M-F 11p-1135p News CM CBS 21 News at 11p	11p-1135p	МГЖГБ	:30	5	\$150.00 P-3	0.00 NM	6	\$900.00
Start Date End Date	Weekdays Spots/Week MTWTF 5	Rate	Rating						
Week: 10/29/12 11/04/12 Week: 11/05/12 11/11/12	MIWIF 5 M 1	\$150.00 \$150.00	0.00 0.00						
N19 WHP 11/03/12 11/03/12	•	1130p-1230a	S-	:30	1	\$20.00 P-4	0.00 NM	1	\$20.00
0: 15 : 5 : 5 :	Sa 1130p-1230a	Б.,	5. ()						
<u>Start Date</u> <u>End Date</u> Week: 10/29/12 11/04/12	Weekdays Spots/Week	<u>Rate</u> \$20.00	Rating 0.00						
N20 WHP 10/28/12 11/04/12	Su 1130p-1230a CM Su 1130p-1230a	1130p-1230a		:30	1	\$35.00 P-4	0.00 NM	2	\$70.00
Start Date End Date	Weekdays Spots/Week	Rate	Rating						
Week: 10/22/12 10/28/12 Week: 10/29/12 11/04/12	S 1 S 1	\$35.00 \$35.00	0.00 0.00						
N21 WHP 10/28/12 11/04/12	<u>'</u>	9a-1030a	S	:30	2	\$150.00 P-3	0.00 NM	4	\$600.00
	CBS Sun Morning								
Start Date End Date	Weekdays Spots/Week	Rate	Rating						
Week: 10/22/12 10/28/12 Week: 10/29/12 11/04/12	S 2 S 2	\$150.00 \$150.00	0.00 0.00						
N22 WHP 10/27/12 11/03/12	CBS This Morning Satur®M Saturday Early Show	9a-11a	S-	:30	2	\$70.00 P-3	0.00 NM	4	\$280.00
Start Date End Date	Weekdays Spots/Week	Rate	Rating						
Week: 10/22/12 10/28/12 Week: 10/29/12 11/04/12	S- 2 S- 2	\$70.00 \$70.00	0.00						
N23 WHP 10/30/12 10/30/12	<u> </u>	\$70.00 8p-9p	- T	:30	1 \$2	2,250.00 P-3	0.00 NM	1	\$2,250.00
	Tue 8p-9p	-r -r			. Ψ	,			<del>+</del> =,= <b>33.30</b>

Totals 142 \$23,750.00